



Inter-University Council Purchasing Group
Inter-University Council of Ohio
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E-Mail: info@iucpg.com
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To: All IUC-PG Member Institutions
ComDoc A Xerox Company
Canon Solutions America
Donnellon McCarthy
Konica Minolta
Millennium Business Systems
Modern Office Methods

August 1, 2017

Copier and Print Management (UN17-088)

This Contract is for the purchase of multifunction and printer equipment and print management services. The term of this contract shall commence on July 1, 2017 and shall terminate on June 30, 2022 with the option for three (3) additional one (1) year terms. The IUC-PG reserves the right to extend the contract and any expired Agreements shall convert to month-to-month service agreements (terminable upon 30 days' notice) at the sole discretion of the IUC-PG.

This agreement is based upon an RFP conducted by the Inter-University Council Purchasing Group and led by Kent State University. The IUC-PG issued a Request for Proposals on January 10, 2017 for the purpose of selecting qualified and experienced firms which have experience in the provision of copiers and print management services for four (4) Pricing Models developed by the participating universities.

- Model A:** Utility Model – equipment lease with a cost per page that includes identified device, service (labor, parts) and toner
- Model B:** Transitional Model – payments based on servicing non-Xerox equipment and includes service (labor, parts) and toner
- Model C:** Purchase Model – equipment is paid for outright and cost per page includes service (labor, parts) and toner
- Model D:** Competitive Rental Program – utilized by the University of Cincinnati

The resulting Master Agreements for Models A, B, C and Model D were awarded as outlined and are available for IUC-PG member institution use. Participating members should select the Model that provides the best overall program for their institution. This Contract incorporates a **Master Agreement** and **Participation Agreement**. Each participating member must negotiate and sign a Participation Agreement with an eligible supplier to participate in this program.

Two versions of the Participation Agreement exist: (1) Models A, B, C with ComDoc and (2) Model D with each eligible supplier listed. Participating members have the opportunity to review the IUC-PG Master Agreements, but cannot alter them. Participation Agreements may be negotiated and altered with the eligible supplier(s).

Member institutions may contact the IUC-PG for copies of the Master Agreement and draft Participation Agreement. Please direct any questions on these Master Agreements to Jennifer March-Wackers, Executive Director of IUC-PG (march-wackers.1@osu.edu).

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The Public Universities of Ohio

The University of Akron
University of Cincinnati
Miami University
Ohio University
Wright State University

Bowling Green State University
Cleveland State University
Northeast Ohio Medical University
Shawnee State University
Youngstown State University

Central State University
Kent State University
The Ohio State University
The University of Toledo

For supplier questions or to set up your program, please contact the following

individuals: Models A, B and C:

ComDoc, A Xerox Company

Adam Rich, Program Manager - Higher Ed.
Phone: (330) 899-8071
Cell: (330) 268-9440
Email: adam.rich@xerox.com

Model D:

Canon Solutions America

Bill Swanson
425 North Martingale Road
Schaumburg, IL 60173
Phone: (630) 621-7105
Email: wswanson@csa.canon.com

Donnellon McCarthy Enterprises

Joshua D. Harnish, Strategic Accounts
Manager
10855 Medallion Dr., Cincinnati, Ohio 45241
Phone: (513) 769-7800 ext 2210
Cell: (513) 518-3446
Email: j.harnish@donnellonmccarthy.com

Konica Minolta

Tim Reinartz
Email: treinartz@kmbs.konicaminolta.us

Millennium Business Systems

David A. Bartlow
11085 Montgomery Rd. Cincinnati, OH 45249
Phone: 513-924-9600 Cell: 513-477-0256
Email: dbartlow@getmillennium.com

Modern Office Methods

Michael Magness
4747 Lake Forest Drive, Suite 200, Blue Ash, OH
45242
Phone: (513) 374-7325
Email: michael.magness@momnet.com

For additional information or details of the IUC-PG Copier and Print Management Contract, (UN17-088), please visit the IUC-PG web site at the following address: <http://www.iucpg.com>

Administrative Fee: Supplier will provide to the Inter-University Council Purchasing Group (IUC-PG), a Contract Administrative Fee (CAF), to be calculated quarterly, which is equivalent to one half of one percent (.050%) of the total invoice amounts of all orders shipped pursuant to this Agreement during the previous quarter. These fees are to offset the expenses of the IUC-PG in administering this Agreement and are disclosed to and approved by its Members. The selected supplier(s) is required to complete its Quarterly Usage Reports on-line through the IUC-PG website. The Administrative Fee due shall be made payable to The Inter-University Council Purchasing Group and sent to the following address within 30 days from the end of each quarter: IUCPG, C/O Inter-University Council of Ohio, Attention: Cindy McQuade, 10 West Broad Street, Suite 450, Columbus, OH 43215.

Jennifer March-Wackers
Executive Director, IUC-PG

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