



CONTRACT SUMMARY

Contracts are developed and provided to IUC-PG members for their use. The following is a summary of UN#17-088. Further detail can be found online at: www.iucpg.com.

CONTRACT HIGHLIGHTS

What is it?	A contract for copier and print management services. This Contract was developed in response to the Governor’s Affordability and Efficiency Report, and consists of 4 pricing models, which are detailed below.
Who is it for?	This agreement is available to all IUC-PG members
When does it expire?	June 30, 2022, with 3 one-year extension options (to be executed by IUC-PG vote)
What are the discounts?	IUC-PG Members will receive market competitive pricing as negotiated in the Master Agreements. For the 14 Member institutions, if using Models A, B, or C, ComDoc may provide an annual scholarship of \$2,500.

SUPPLIER AND MODEL INFORMATION

Model A: Utility Model – equipment lease with a cost per page that includes identified device, service (labor, parts) and toner.

Supplier: ComDoc, A Xerox Company

Model B: Transitional Model – payments based on servicing non-Xerox equipment and includes service (labor, parts) and toner.

Supplier: ComDoc, A Xerox Company

Model C: Purchase Model – equipment is paid for outright and cost per page includes service (labor, parts) and toner.

Supplier: ComDoc, A Xerox Company

Model D: Competitive Rental Program – utilized by the University of Cincinnati

Suppliers: Canon Solutions
Donnellon McCarthy Enterprises
Konica Minolta
Millennium Business Systems
Modern Office Methods

HOW TO GET STARTED

This Contract incorporates a **Master Agreement** and **Participation Agreement**. Each participating member must negotiate and sign a Participation Agreement with an eligible supplier to participate in this program. Two versions of the Participation Agreement exist: (1) Models A, B, C with ComDoc and (2) Model D with each eligible supplier. Participating members have the opportunity to review the IUC-PG Master Agreements, but cannot alter them. Participation Agreements may be negotiated and altered with the eligible supplier(s).

Member institutions may contact the IUC-PG for copies of the Master Agreement and draft Participation Agreement. Please direct any questions on these Master Agreements to Jennifer March-Wackers, Executive Director of IUC-PG (march-wackers.1@osu.edu).

Please contact the following suppliers with questions or begin negotiating your Participation Agreement:

Models A, B and C:

ComDoc, A Xerox Company

Jeremy Wood, Sr. Vice President
Phone: (330) 899-8037
Cell: (614) 657-8822
Email: JWood@comdoc.com

Model D:

Canon Solutions America

Bill Swanson
425 North Martingale Road
Schaumburg, IL 60173
Phone: (630) 621-7105
Email: wswanson@csa.canon.com

Donnellon McCarthy Enterprises

Joshua D. Harnish, Strategic Accounts Manager 10855
Medallion Dr., Cincinnati, Ohio 45241
Phone: (513) 769-7800 ext 2210
Cell: (513) 518-3446
Email: j.harnish@donnellonmccarthy.com

Konica Minolta

Nathan Hemingson
Phone: 860-806-0086
Email: nhemingson@kmb.konicaminolta.us

Millennium Business Systems

David A. Bartlow
11085 Montgomery Road, Cincinnati, OH 45249
Phone: 513-924-9600
Cell: 513-477-0256
Email: dbartlow@getmillennium.com

Modern Office Methods

Phil Schneider
4747 Lake Forest Drive, Suite 200
Blue Ash, OH 45242
Phone: (513) 791-0909
Email: phil.schneider@momnet.com

ADDITIONAL DETAILS

Please contact info@iucpg.com with any questions.

DISCLAIMER: The documents on the IUC-PG website are for informational/ convenience purposes only. Please note that some documents may be absent or incorrect. Please send all feedback and suggestions for improvement to IUC-PG at: info@iucpg.com. Thank you.